

NEOHUA Profit & Loss Budget Overview

January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income	
CCI	6,000.00
Golf Outing	11,000.00
Membership Dues	11,000.00
Monthly Program Income	3,000.00
Monthly Program Sponsor	4,000.00
Products Expo	20,000.00
Scholarship	1,250.00
Social event	400.00
State/Regional / National Mtgs	
CAP Reimbursement	1,800.00
Total State/Regional / National Mtgs	1,800.00
Total Income	58,450.00
Expense	
Administration	
Business Manager's Salary	24,000.00
Business Manager's Mileage	350.00
Bank Fees	1,700.00
Board Meeting	200.00
National / Reg. /State Mtgs.	
CAP Conference	4,800.00
National Convention	1,000.00
Total National / Reg. /State Mtgs.	5,800.00
Professional Fees	
Accountant	650.00
Total Professional Fees	650.00
Web Site / Technology	
MemberClicks	4,000.00
Total Web Site / Technology	4,000.00
Total Administration	36,700.00
Committee Expenses	
Membership Committee	500.00
Leg Committee	200.00
Social Event	1,000.00
Total Committee Expenses	1,700.00
Golf	9,500.00
Benefits Forum (Expo)	3,000.00
Past President's Gavel	150.00
Programming	4,500.00
Scholarship Expenses	1,250.00
Total Expense	56,800.00
Net Ordinary Income	1,650.00
Net Income	1,650.00

NEOHUA
Balance Sheet
As of January 31, 2021

Jan 31, 21

ASSETS

Current Assets

Checking/Savings

Chase Checking 37,297.91

Chase Savings 25,004.83

Huntington Bank -278.72

Synchrony -4.48

Total Checking/Savings 62,019.54

Total Current Assets 62,019.54

TOTAL ASSETS 62,019.54

LIABILITIES & EQUITY

Equity

Opening Bal Equity 99,566.98

Retained Earnings -41,207.76

Net Income 3,660.32

Total Equity 62,019.54

TOTAL LIABILITIES & EQUITY 62,019.54

NEOHUA
Profit & Loss Prev Year Comparison
January 2021

	Jan 21	Jan 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
Membership Dues	640.63	1,415.63	-775.00	-54.75%
Monthly Program Income	0.00	480.00	-480.00	-100.0%
Monthly Program Sponsor	0.00	100.00	-100.00	-100.0%
Products Expo				
Full day attendee	550.00	775.00	-225.00	-29.03%
Sponsors/Exhibitors				
Exhibit Booth	1,200.00	2,400.00	-1,200.00	-50.0%
Meal Sponsor	1,500.00	0.00	1,500.00	100.0%
Total Sponsors/Exhibitors	<u>2,700.00</u>	<u>2,400.00</u>	<u>300.00</u>	<u>12.5%</u>
Total Products Expo	<u>3,250.00</u>	<u>3,175.00</u>	<u>75.00</u>	<u>2.36%</u>
Social event	<u>0.00</u>	<u>60.00</u>	<u>-60.00</u>	<u>-100.0%</u>
Total Income	<u>3,890.63</u>	<u>5,230.63</u>	<u>-1,340.00</u>	<u>-25.62%</u>
Expense				
Administration				
Constant Contact	0.00	75.61	-75.61	-100.0%
Business Manager's Salary	0.00	2,000.00	-2,000.00	-100.0%
Bank Fees	25.05	65.40	-40.35	-61.7%
Miscellaneous	-85.00	0.00	-85.00	-100.0%
Professional Fees	0.00	873.65	-873.65	-100.0%
Web Site / Technology				
MemberClicks	290.65	2,026.02	-1,735.37	-85.65%
Web Site / Technology - Other	0.00	26.62	-26.62	-100.0%
Total Web Site / Technology	<u>290.65</u>	<u>2,052.64</u>	<u>-1,761.99</u>	<u>-85.84%</u>
Total Administration	<u>230.70</u>	<u>5,067.30</u>	<u>-4,836.60</u>	<u>-95.45%</u>
Committee Expenses				
Social Event	0.00	1,365.12	-1,365.12	-100.0%
Total Committee Expenses	<u>0.00</u>	<u>1,365.12</u>	<u>-1,365.12</u>	<u>-100.0%</u>
Credit Card Fee	0.00	2.85	-2.85	-100.0%
Monthly Program Expense	<u>0.00</u>	<u>96.00</u>	<u>-96.00</u>	<u>-100.0%</u>
Total Expense	<u>230.70</u>	<u>6,531.27</u>	<u>-6,300.57</u>	<u>-96.47%</u>
Net Ordinary Income	<u>3,659.93</u>	<u>-1,300.64</u>	<u>4,960.57</u>	<u>381.4%</u>
Other Income/Expense				
Other Income				
Interest Income	0.39	0.00	0.39	100.0%
Total Other Income	<u>0.39</u>	<u>0.00</u>	<u>0.39</u>	<u>100.0%</u>
Net Other Income	<u>0.39</u>	<u>0.00</u>	<u>0.39</u>	<u>100.0%</u>
Net Income	<u><u>3,660.32</u></u>	<u><u>-1,300.64</u></u>	<u><u>4,960.96</u></u>	<u><u>381.43%</u></u>